

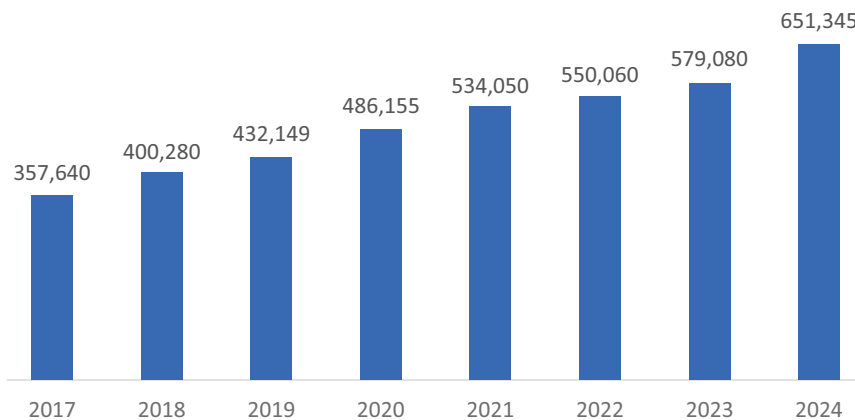


OVERVIEW OF THE BRAZILIAN TILAPIA EXPORTS

HIGHLIGHTS

- ▶ Brazil is the **fourth world** largest tilapia producer with 651 thousand tons in 2024;
- ▶ Brazilian tilapia exports increased **92%** in 2024, reaching **13,792 tons**;
- ▶ United States is the main destination, accounting **94%** of Brazilian tilapia exports;
- ▶ Brazil is the **fourth largest supplier of tilapia to the United States**, and it is the second largest supplier considering fresh tilapia fillets.

BRAZILIAN TILAPIA PRODUCTION, 2017 TO 2024 (TONS)



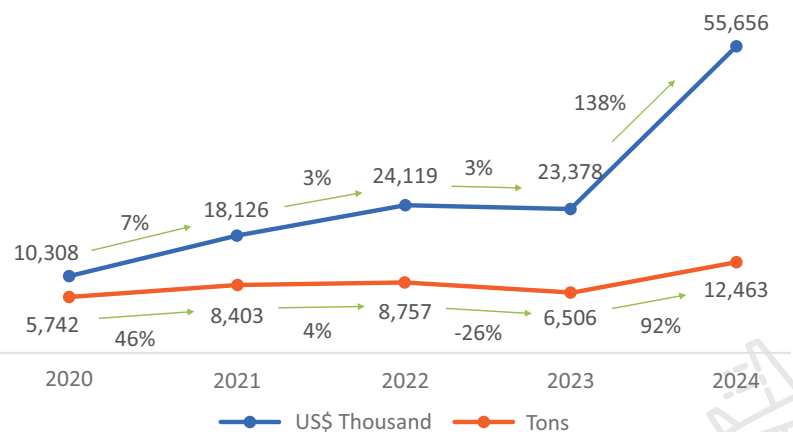
Tilapia production in **Brazil** has **increased by 82%** from 2017 to 2024, i.e. an average annual rate of 9%

Source: PeixeBR (2025).

BRAZILIAN TILAPIA EXPORTS, 2020 TO 2024 (US\$ THOUSAND AND TONS)

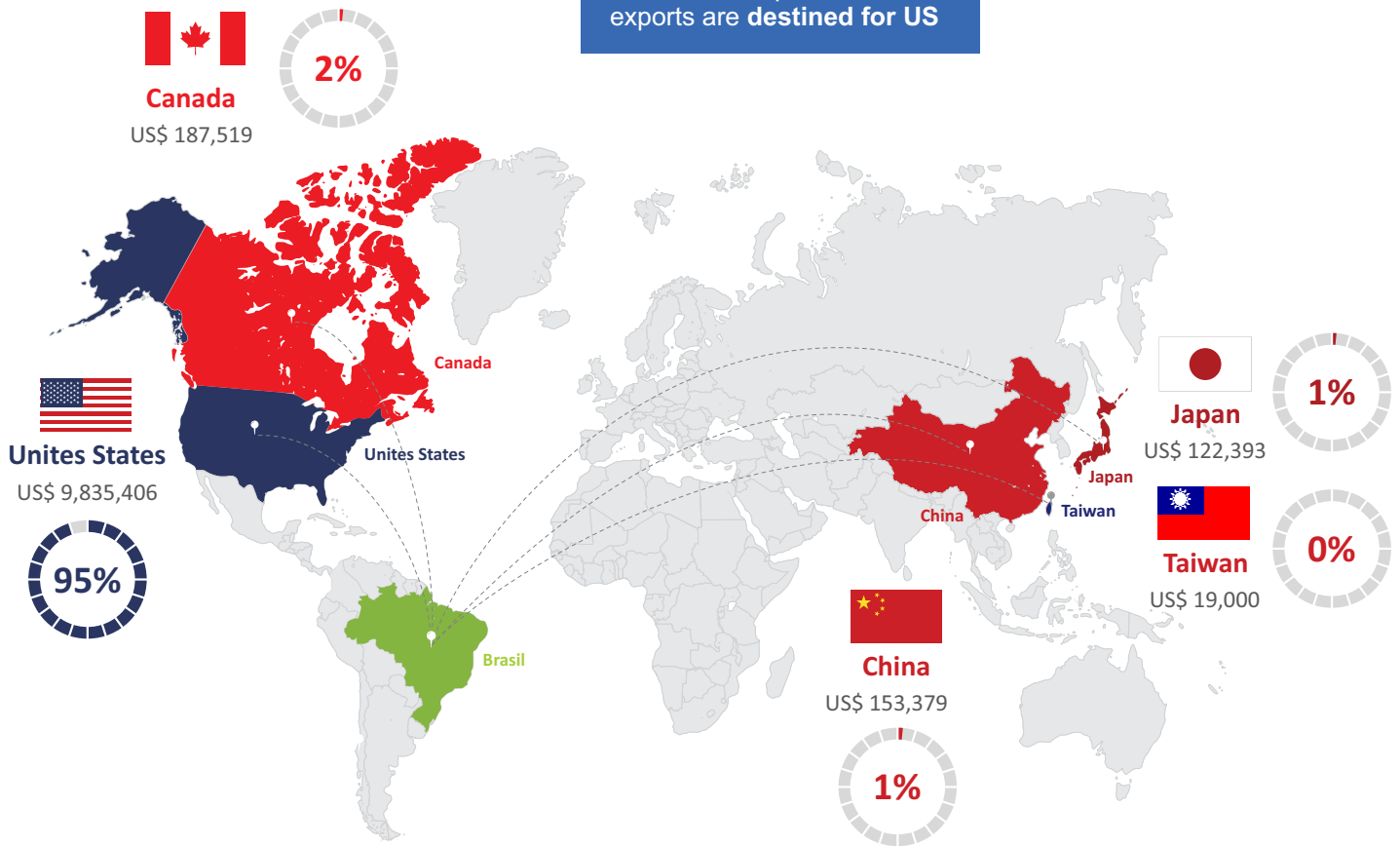
Brazilian Tilapia exports reached **12,463 tons** in **2024**, i.e. a **92%** increase compared to 2023

Source: COMEXSTAT/Ministry of economy (2025)¹.



TOP 5 DESTINATIONS OF BRAZILIAN TILAPIA EXPORTS (JANUARY-FEBRUARY 2025, US\$ FOB AND % SHARE)

95% of the tilapia Brazilian exports are destined for US



Source: COMEXSTAT/Ministry of economy (2025).

BRAZILIAN TILAPIA EXPORTS TO USA BY PRODUCTS (JANUARY-FEBRUARY 2025, US\$ FOB AND TONS)

CATEGORY OF PRODUCT	UNIT	JANUARY	FEBRUARY	TOTAL	SHARE (%)	CHANGE (%) JAN-FEB 2025/2024
Fresh tilapia fillet	FOB (US\$)	3,613,030	3,703,721	7,316,751	74%	128%
	Tons	511	527	1,038	53%	138%
Frozen whole tilapia	FOB (US\$)	1,103,502	974,630	2,078,132	21%	104%
	Tons	426	374	800	41%	84%
Frozen tilapia fillets	FOB (US\$)	115,901	126,197	242,098	2%	47%
	Tons	18	21	39	2%	79%
Fresh or chilled whole tilapia	FOB (US\$)	99,380	99,045	198,425	2%	38%
	Tons	37	37	74	4%	63%
Total	FOB (US\$)	4,931,813	4,903,593	9,835,406	100%	117%
	Tons	991	959	1,950	100%	108%

Source: COMEXSTAT/Ministry of economy (2025).

Fresh fillet accounts for 74% of tilapia Brazilian exports

COUNTRY	TOTAL (TONS)	SHARE (%)	CHANGE 2024/2023 (%)
China	123,680	66.7%	-9%
Colombia	14,825	8.0%	23%
Taiwan	12,854	6.9%	-22%
Brazil	10,119	5.5%	712%
Indonesia	8,044	4.3%	28%
Vietnam	5,339	2.9%	362%
Honduras	4,333	2.3%	-58%
Thailand	1,733	0.9%	153%
Costa Rica	1,729	0.9%	-42%
Malasya	702	0.4%	111%
Others	2,175	1.2%	-
Total	185,532	100%	-5%

TOP 5 TILAPIA EXPORTERS TO USA IN 2024 (TONS)

Source: USDA/FAS U.S. Trade (2025).

Brazil is 4th largest supplier of tilapia to the US, and the 2nd for the fresh fillet

TOP 5 TILAPIA FRESH FILLETS EXPORTERS TO USA IN 2024 (TONS)

Source: USDA/FAS U.S. Trade (2025).

COUNTRY	TOTAL (TONS)	SHARE (%)	CHANGE 2024/2023 (%)
Colombia	8,630	43.9%	-26%
Brazil	4,766	24.3%	119%
Honduras	3,448	17.5%	-25%
Thailand	1,697	8.6%	133%
Malasya	688	3.5%	38%
Vietnam	299	1.5%	-2%
Ecuador	77	0.4%	-47%
India	23	0.1%	-
Panama	18	0.1%	-
Bangladesh	4	0.0%	330%
Total	19,648	100%	-2%

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